

Northbridge Endodontics

Covering January 2025 through December 2025 · Prepared September 15, 2026

In the twelve months through December 2025, **41** dentists referred patients to Northbridge Endodontics, together accounting for **\$1,130,600** in production.

17 of those relationships have slowed or stopped. In their last full year of referring, those 17 accounted for **\$522,150**.

Moving the other way, **19** dentists sent more than the year before, adding **\$205,100**, against **\$310,325** given up by those sending less — a net decline of **\$105,225** across the book.

Both halves are here on purpose. A referral that stops does not generate a report — nothing arrives, so nothing gets counted, and the absence is invisible in any monthly summary. But a review that reported only the losses would describe a practice in decline even in a year it grew. What follows is both directions, each ranked on its own terms.

The 5 worth calling first

Ranked by what each one sent in their last full year — the size of what is actually at stake.

Winterbourne, Clara Down sharply — \$43,425 the year before, \$6,575 since. That is 85% less (\$36,850 less). The last case recorded was 9 months ago.	\$43,425 their last full year
Lindqvist, Erik \$42,350 the year before, \$26,200 since — 38% lower (\$16,150 less).	\$42,350 their last full year
Prewitt, Angela Down sharply — \$40,775 the year before, \$6,750 since. That is 83% less (\$34,025 less). The last case recorded was 9 months ago.	\$40,775 their last full year
Stonebridge, Ellen \$38,775 the year before, \$18,275 since — 53% lower (\$20,500 less).	\$38,775 their last full year
Oakes, Daniel \$37,150 the year before, \$16,550 since — 55% lower (\$20,600 less).	\$37,150 their last full year

The rest of the list

Same pattern, smaller numbers. Still worth an eye.

DENTIST	LAST FULL YEAR	SINCE THEN	CHANGE	LAST CASE
Holloway, Marcus	\$37,025	\$14,150	−\$22,875	this month
Quillen, Sarah	\$35,650	\$3,950	−\$31,700	10 mo ago
Marlowe, Denise	\$33,975	\$19,125	−\$14,850	this month
Ellsworth, Priya	\$31,225	\$12,525	−\$18,700	1 mo ago
Kestrel, Amanda	\$30,950	\$26,475	−\$4,475	4 mo ago
Everly, Susan	\$30,625	\$9,200	−\$21,425	9 mo ago
Dresden, Mark	\$25,575	\$12,350	−\$13,225	this month
Juniper, Chris	\$20,925	\$5,100	−\$15,825	9 mo ago
Bellweather, Thomas	\$19,825	\$17,000	−\$2,825	4 mo ago
Jarrow, Kevin	\$18,725	\$14,500	−\$4,225	this month
Hartwell, Brian	\$18,125	\$15,950	−\$2,175	4 mo ago
Northcote, Alan	\$17,050	\$9,100	−\$7,950	9 mo ago

6 relationships that did not stop, but shrank

Together they carried \$188,450 in their last full year, and every one of them is still referring today, just far less. They do not appear on any list of practices that stopped, because they have not stopped — which is exactly what makes these the easiest calls on this report to make, and the likeliest to be answered.

Winterbourne, Clara	\$43,425 → \$6,575
Prewitt, Angela	\$40,775 → \$6,750
Quillen, Sarah	\$35,650 → \$3,950
Everly, Susan	\$30,625 → \$9,200
Juniper, Chris	\$20,925 → \$5,100
Northcote, Alan	\$17,050 → \$9,100

5 moving the other way

Ranked by dollars added rather than by percent. A large relationship growing steadily outweighs a small one that tripled, and percent ranking reverses that — which is why these are ordered this way and kept apart from the list above. Different direction, different conversation.

Dunmore, Patrick

+\$32,150

added this year

More than doubled — \$29,100 the year before, \$61,250 since. \$32,150 of that is new.

Ingersoll, Beth

+\$21,875

added this year

First year on the list — nothing recorded the year before, \$21,875 since. Either a relationship just beginning, or a dentist who has taken over a practice that already refers to you.

Corvallis, Ann

+\$21,475

added this year

\$31,800 the year before, \$53,275 since — \$21,475 more.

Greaves, Hannah

+\$18,900

added this year

\$32,275 the year before, \$51,175 since — \$18,900 more.

Thackeray, Owen

+\$17,975

added this year

\$20,950 the year before, \$38,925 since — \$17,975 more.

Another 9 dentists sent meaningfully more than the year before, together adding \$79,075.

3 of the 14 on this list had no prior-year record at all — a first year on the books. Worth knowing which are new relationships and which are a new dentist at a practice already referring to you; the second kind explains a drop somewhere else on this report.

A further 5 names sent a little more than the year before, \$13,650 added between all of them. 1 of those are first-time referrers who sent a case or two. Each is worth a thank-you; none is a change in the book on its own, so they are summarized here rather than listed.

Where volume moved rather than disappeared

When two dentists share a practice, one of them slowing down while the other picks up is not a lost relationship — it is the same relationship, arriving under a different name. Grouping them is the difference between making a call that lands and one that confuses everybody.

Stonebridge & Associates

\$18,275 vs \$38,775 the year before

-53%

Stonebridge, Ellen -53%

The office as a whole is down, not just one dentist in it. That is worth a visit rather than a call.

Oak-Q Endo

\$20,500 vs \$72,800 the year before

-72%

Oakes, Daniel -55% Quillen, Sarah -89%

The office as a whole is down, not just one dentist in it. That is worth a visit rather than a call.

Where these numbers came from

Everything here was built from your own PBS exports — the Referral Annual Totals report, which carries twenty-four months of history for every referring dentist, and where available the Referral Analysis report, which adds case counts.

It contains no patient information of any kind. Those exports carry referring dentist names, case counts and production totals. There are no patient names, no dates of birth, no chart numbers, no clinical detail — none of it is in the file, so none of it is in this review.

“Last full year” means the twelve months ending December 2025. “Since then” means the twelve months after that. A dentist is counted as having slowed when the second number falls meaningfully short of the first.

What this cannot tell you

It cannot tell you why anyone stopped. A dentist who retired, one who sold their practice, one who hired an associate doing endodontics in-house, and one who simply had a bad experience all look identical in this data — a number that goes to zero. The point of the list is not to answer that question. It is to tell you which 17 conversations are worth having, and roughly what each one is worth, so the answering can be done by a person.

It also only knows what PBS knows. A referral recorded under the wrong name, or not recorded at all, is invisible here for the same reason it is invisible everywhere else.

And it only looks back two years. That is not a choice — it is the length of the PBS export itself, which prints only referrers with activity inside its own window. A dentist who stopped referring three years ago is absent from the file entirely, so nothing here can miss them; they were never on the page to begin with. It is also the reason to read the 3 first-year names above with one question in mind: is this new, or is it someone returning after a longer gap than this report can see? An older export answers that in a few minutes.